## **pepper**money

# **Buy to Let** Product Guide

April 2021

### Call 03333 701 101 or visit www.pepper.money to discover more.

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### Highlights of our wide ranging criteria

#### CCJs

- · Don't need to be satisfied
- No limit
- Can be registered as recently as 12 months ago

#### Defaults

- · Don't need to be satisfied and no value limit
- Can be registered as recently as 12 months ago
- 2 individual utility, communication or mail order account defaults up to and including £150.00 each ignored (applicable to Pepper 24, 18 and 12 products)

#### **No Credit Scoring**

- We don't credit score to make decisions
- We don't credit score to determine product selection. What you see is what you get
- Manual underwriting by a team of skilled, mandated decision makers

#### **Capital Raising**

- To our maximum LTVs for most legal purposes
- Debt consolidation to maximum LTVs

#### Self-Employed

- Across the entire range
- Only 1 year's finalised accounts required
- Net profit for Sole Traders
- Salary and dividends for Company Directors
- Additional remuneration addback allowed where applicants own 100% of the company

#### **Day Rate Contractors**

- Income assessed based on daily rate whether self-employed, limited company or umbrella company
- Minimum 12 months history and 3 months' bank statements
- Average or current day rate to be minimum of £200 per day

#### Interest Only

- Across the entire range
- Max 80% LTV
- Sale of main residence acceptable repayment with no minimum

#### **Portfolio Landlords**

- · Portfolio landlords accepted
- See our criteria guide for full details

#### Lending In or Into Retirement

- Up to 85 years old at end of term on Buy to Let
- Talk to us about acceptable income types

#### Minimum Income £18k

- Can be the combined income of both applicants
- Must be earned income
- 100% of secondary income accepted

#### **Strong Approach to Affordability**

- 100% of shift allowance
- Flexibility around non-court ordered maintenance and many regular benefits e.g. Working Family Tax Credit, Child Benefit, etc.
- 5 year fixed rental calculation based on pay rate

#### **Free legals**

- Free standard legals on all remortgages
- · Provided by a reputable firm of solicitors

### Pepper 48- Light

#### LMR = 1.10%

Effective 21st September 2020

Suitable for clients that haven't had a Default in the last 48 months and who have never had a CCJ

			2 Year	Fixed			5 Year Fixed						
LTV	Initial Rate	Comp. Fee*	Rental Calc. (140% x)	Initial Rate	Comp. Fee	Rental Calc. (140% x)	Initial Rate	Comp. Fee*	Rental Calc. (140% x)	Initial Rate	Comp. Fee	Rental Calc. (140% x)	Reversion Rates (LMR +)
65%	3.20%		5.50%	3.15%		5.50%	3.50%		3.50%	3.45%		3.45%	4.00%
70%	3.30%	£1,995/	5.50%	3.25%	1.50%	5.50%	3.60%	£1,995/	3.60%	3.55%	1 5 0 %	3.55%	4.00%
75%	3.40%	£2,995	5.50%	3.35%		5.50%	3.65%	£2,995	3.65%	3.60%	1.50%	3.60%	4.25%
80%	4.40%		6.40%	4.35%		6.35%	4.60%		4.60%	4.55%		4.55%	4.50%
	ERC: 3%, 2%						ERC: 4%, 4%, 3%, 3%, 2%						
	Application fee = £135												

		Key C	riteria			
Credit	Criteria	Аррі	icants		Loan Size	
CCJs	None	Age	Minimum 21 years; Maximum 85 years (at end of term)	Minimum	£25,001	
Defaults	0 in 48 months	Min Income	£18,000 per application (no foreign currency income and rental income cannot be the principal income source. Rental income from the security property must also be excluded)	Maximum	Up to £750,000 available to 80% LTV Up to £1 million available to 75% LTV	
		Max Applicants 2		Repayment		
Mortgage/Secured Arrears	0 in 48 months (No arrears balance in last 6 months)	Employed	Minimum of 6 months in current job and not in probation. Evidence of employment history is required	Capital & Interest; Interest Only		
			to cover the last 12 months	Property value		
Device with the		Self-Employed	Must have been in their current business for a minimum of 12	Minimum	£70,000	
Bankruptcy/IVA	Bankruptcy/IVA Discharged > 6 years ago		months and able to supply 1 year's trading accounts	Term		
Repossessions	None in last 6 years			Minimum	5 years	
Debt Management Plan	Considered if satisfied over 12 months ago			Maximum	35 years	

Pepper 48

Suitable for clients that haven't had a CCJ or Default in the last 48 months

#### LMR = 1.10%

Effective 21st September 2020

			2 Year	Fixed					5 Year	Fixed											
LTV	Initial Rate	Comp. Fee*	Rental Calc. (140% x)	Initial Rate	Comp. Fee	Rental Calc. (140% x)	Initial Rate	Comp. Fee*	Rental Calc. (140% x)	Initial Rate	Comp. Fee	Rental Calc. (140% x)	Reversion Rates (LMR +)								
65%	3.60%		5.60%	3.55%		5.55%	3.90%		3.90%	3.85%		3.85%	4.00%								
70%	3.65%	£1,995/	5.65%	3.60%	4 5 0 %	5.60%	3.95%	£1,995/	3.95%	3.90%	4.50%	3.90%	4.00%								
75%	3.75%	£2,995	5.75%	3.70%	1.50%	5.70%	4.05%	£2,995	4.05%	3.99%	1.50%	3.99%	4.25%								
80%	4.75%		6.75%	4.70%		6.70%	4.99%		4.99%	4.95%		4.95%	4.50%								
			ERC: 3	3%, 2%			ERC: 4%, 4%, 3%, 3%, 2%														
	Application fee = £135																				

		Key C	riteria			
Credit	Criteria	Appli	icants		Loan Size	
CCJs/Defaults	0 in 48 months	Age Minimum 21 years years (at end of te		Minimum	£25,001	
CCJ Value	No limit	Min Income	£18,000 per application (no foreign currency income and rental income cannot be the principal income source. Rental income from the security property must also be excluded)	Maximum	Up to £750,000 available to 80% LTV Up to £1 million available to 75% LTV	
		Max Applicants 2		Repayment		
Mortgage/Secured Arrears	0 in 48 months (No arrears balance in last 6 months)	Employed	Minimum of 6 months in current job and not in probation. Evidence of employment history is required	Capital & Interest; Interest Only		
			to cover the last 12 months	Property value		
Device with the		Call Frankrand	Must have been in their current business for a minimum of 12	Minimum	£70,000	
Bankruptcy/IVA	Discharged > 6 years ago	Self-Employed	months and able to supply 1 year's trading accounts	Term		
Repossessions	essions None in last 6 years			Minimum	5 years	
Debt Management Plan	Considered if satisfied over 12 month	idered if satisfied over 12 months ago			35 years	

### Pepper 36- Light

#### LMR = 1.10%

Effective 21st September 2020

Suitable for clients that haven't had a Default in the last 36 months and who have never had a CCJ

nitial Rate 3.45%	Comp. Fee*	Rental Calc. (140% x)	Initial Rate	Comp. Fee	Rental Calc.							
3.45%					(140% x)	Initial Rate	Comp. Fee*	Rental Calc. (140% x)	Initial Rate	Comp. Fee	Rental Calc. (140% x)	Reversion Rates (LMR +)
		5.50%	3.45%		5.50%	3.65%		3.65%	3.65%		3.60%	4.00%
3.50%	£1,995/	5.50%	3.50%	4 5 0 %	5.50%	3.75%	£1,995/ £2,995	3.75%	3.75%	1.50%	3.70%	4.00%
3.60%	£2,995	5.60%	3.55%	1.50%	5.55%	3.95%		3.95%	3.90%		3.90%	4.25%
4.60%		6.60%	4.60%		6.60%	5.05%		5.05%	4.99%		4.99%	4.50%
ERC: 3%, 2%						ERC: 4%, 4%, 3%, 3%, 2%						
Application fee = £135												
3.	.60%	.60% £2,995	.60% £2,995 5.60% .60% 6.60%	£1,9937     5.60%     3.55%       .60%     6.60%     4.60%	£1,9957     1.50%       .60%     £2,995     5.60%     3.55%       .60%     6.60%     4.60%	1.50% 1.50%   1.50% 5.60%   3.55% 5.55%   60% 6.60%   4.60% 6.60%	£1,9957     5.60%     3.55%     1.50%     5.55%     3.95%       .60%     6.60%     4.60%     6.60%     5.05%     5.05%	L1,9937 L1,9937   .60% £2,995   5.60% 3.55%   6.60% 4.60%   ERC: 3%, 2%	L1,9957 Image: Constraint of the second se	1.50%     1.50%     5.60%     3.55%     5.55%     3.95%     1.2,995     3.95%     3.95%     3.90%       .60%     6.60%     4.60%     6.60%     5.05%     3.95%     5.05%     3.95%     3.90%       ERC: 3%, 2%	L1,9937     Image: Classical state s	1.50% 1.50% 3.55% 3.95% 3.95% 3.95% 3.90% 1.50%   6.60% 6.60% 4.60% 6.60% 5.05% 3.95% 3.90% 3.90% 3.90%   ERC: 3%, 2%

		Key C	riteria			
Credit	Criteria	Appli	icants		Loan Size	
CCJs	None	Age	Minimum 21 years; Maximum 85 years (at end of term)	Minimum	£25,001	
Defaults	ts 0 in 36 months		£18,000 per application (no foreign currency income and rental income cannot be the principal income source. Rental income from the security property must also be excluded)	Maximum	Up to £750,000 available to 80% LTV Up to £1 million available to 75% LTV	
		Max Applicants 2		Repayment		
Mortgage/Secured Arrears	0 in 36 months (No arrears balance in last 6 months)	Employed	Minimum of 6 months in current job and not in probation. Evidence of employment history is required	Capital & Interest; Interest Only		
			to cover the last 12 months	Property value		
Device with the		Call Frankrand	Must have been in their current business for a minimum of 12	Minimum	£70,000	
Bankruptcy/IVA	Discharged > 6 years ago	Self-Employed	months and able to supply 1 year's trading accounts	Term		
Repossessions	None in last 6 years		Minimum	5 years		
Debt Management Plan	Considered if satisfied over 12 months ago			Maximum	35 years	

Pepper 36

Suitable for clients that haven't had a CCJ or Default in the last 36 months

#### LMR = 1.10%

Effective 21st September 2020

			2 Year	Fixed					5 Year	Fixed			
LTV	Initial Rate	Comp. Fee*	Rental Calc. (140% x)	Initial Rate	Comp. Fee	Rental Calc. (140% x)	Initial Rate	Comp. Fee*	Rental Calc. (140% x)	Initial Rate	Comp. Fee	Rental Calc. (140% x)	Reversion Rates (LMR +)
65%	3.70%		5.70%	3.65%		5.65%	3.95%		3.95%	3.90%		3.90%	4.00%
70%	3.75%	£1,995/	5.75%	3.70%	4 5 0 %	5.70%	4.05%	£1,995/	4.05%	3.99%	4 50%	3.99%	4.00%
75%	3.80%	£2,995	5.80%	3.75%	1.50%	5.75%	4.30%	£2,995	4.30%	4.25%	1.50%	4.30%	4.25%
80%	4.85%		6.85%	4.80%		6.80%	5.40%		5.40%	5.35%		5.35%	4.50%
			ERC: 3	3%, 2%					ERC: 4%, 4%	, 3%, 3%, 2%			
	Application fee = £135										-		
													ĺ

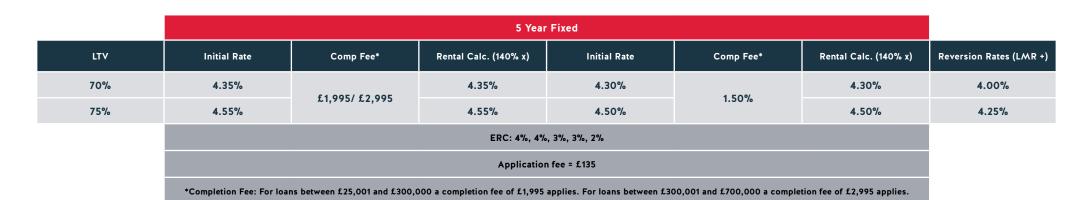
		Key C	riteria			
Credit	Criteria	Appli	cants		Loan Size	
CCJs/Defaults	0 in 36 months	Age	Minimum 21 years; Maximum 85 years (at end of term)	Minimum	£25,001	
CCJ Value	No limit	Min Income	£18,000 per application (no foreign currency income and rental income cannot be the principal income source. Rental income from the security property must also be excluded)	Maximum	Up to £750,000 available to 80% LTV Up to £1 million available to 75% LTV	
		Max Applicants 2		Repayment		
Mortgage/Secured Arrears	0 in 36 months (No arrears balance in last 6 months)	Employed	Minimum of 6 months in current job and not in probation. Evidence of employment history is required	Capital & Interest; Interest Only		
			to cover the last 12 months	Property value		
Devilement of 1974	Distance of the second	Cult Fundament	Must have been in their current business for a minimum of 12	Minimum	£70,000	
Bankruptcy/IVA Discharged > 6 years ago		Self-Employed	months and able to supply 1 year's trading accounts	Term		
Repossessions	None in last 6 years		Minimum	5 years		
Debt Management Plan	Considered if satisfied over 12 month	idered if satisfied over 12 months ago			35 years	

### Pepper 24- Light

#### LMR = 1.10%

Effective 21st September 2020

Suitable for clients that haven't had a Default in the last 24 months and who have never had a CCJ



		Кеу С	riteria			
Credit	Criteria	Аррі	cants		Loan Size	
CCJs	None	Age	Minimum 21 years; Maximum 85 years (at end of term)	Minimum	£25,001	
Defaults	0 in 24 months	Min Income	£18,000 per application (no foreign currency income and rental income cannot be the principal income source. Rental income from the security property must also be excluded)	Maximum	Up to £750,000 available to 80% LTV Up to £1 million available to 75% LTV	
		Max Applicants 2		Repayment		
Mortgage/Secured Arrears	0 in 24 months (No arrears balance in last 6 months)	Employed	Minimum of 6 months in current job and not in probation. Evidence of employment history is required	Capital & Interest; Interest Only		
			to cover the last 12 months	Property value		
Declaration (1)/A		Self-Employed	Must have been in their current business for a minimum of 12	Minimum	£70,000	
Bankruptcy/IVA	Bankruptcy/IVA Discharged > 6 years ago		months and able to supply 1 year's trading accounts	Term		
Repossessions	ns None in last 6 years			Minimum	5 years	
Debt Management Plan	Considered if satisfied over 12 month	hs ago		Maximum	35 years	

### Pepper 24

Suitable for clients that haven't had a CCJ or Default in the last 24 months

#### LMR = 1.10%



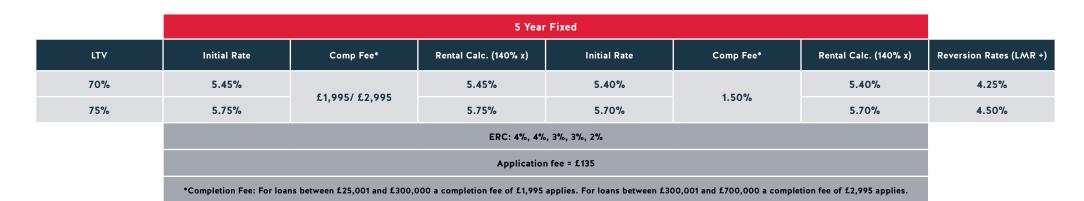
		Кеу С	riteria			
Credit	Criteria	Аррі	cants		Loan Size	
CCJs/Defaults	0 in 24 months	Age	Minimum 21 years; Maximum 85 years (at end of term)	Minimum	£25,001	
CCJ Value	No limit	Min Income	£18,000 per application (no foreign currency income and rental income cannot be the principal income source. Rental income from the security property must also be excluded)	Maximum	Up to £750,000 available to 80% LTV Up to £1 million available to 75% LTV	
		Max Applicants 2		Repayment		
Mortgage/Secured Arrears	0 in 24 months (No arrears balance in last 6 months)	Employed	Minimum of 6 months in current job and not in probation. Evidence of employment history is required	Capital & Interest; Interest Only		
			to cover the last 12 months	Property value		
<b>B</b> 1		Self-Employed	Must have been in their current business for a minimum of 12	Minimum	£70,000	
Bankruptcy/IVA	Bankruptcy/IVA Discharged > 6 years ago		months and able to supply 1 year's trading accounts	Term		
Repossessions	Pepossessions None in last 6 years			Minimum	5 years	
Debt Management Plan	nent Plan Considered if satisfied over 12 months ago			Maximum	35 years	

### Pepper 18- Light

LMR = 1.10%

Effective 21st September 2020

Suitable for clients that haven't had a Default in the last 18 months and who have never had a CCJ



		Кеу С	riteria			
Credit	Criteria	Аррі	cants		Loan Size	
CCJs	None	Age	Minimum 21 years; Maximum 85 years (at end of term)	Minimum	£25,001	
Defaults	0 in 18 months	Min Income	£18,000 per application (no foreign currency income and rental income cannot be the principal income source. Rental income from the security property must also be excluded)	Maximum	Up to £750,000 available to 80% LTV Up to £1 million available to 75% LTV	
		Max Applicants 2		Repayment		
Mortgage/Secured Arrears	0 in 18 months (No arrears balance in last 6 months)	Employed	Minimum of 6 months in current job and not in probation. Evidence of employment history is required	Capital & Interest; Interest Only		
			to cover the last 12 months	Property value		
Development of (1)(4)		Self-Employed	Must have been in their current business for a minimum of 12	Minimum £70,000		
Bankruptcy/IVA	Bankruptcy/IVA Discharged > 6 years ago		months and able to supply 1 year's trading accounts	Term		
Repossessions	None in last 6 years			Minimum	5 years	
Debt Management Plan	Considered if satisfied over 12 montl	ns ago		Maximum	35 years	

### Pepper 18

#### Suitable for clients that haven't had a Default in the last 18 months and who have never had a CCJ



LMR = 1.10%

		Кеу С	riteria		
Credit	Criteria	Аррі	cants		Loan Size
CCJs/Defaults	0 in 18 months	Age	Minimum 21 years; Maximum 85 years (at end of term)	Minimum	£25,001
CCJ Value	No limit	Min Income	£18,000 per application (no foreign currency income and rental income cannot be the principal income source. Rental income from the security property must also be excluded)	Maximum	Up to £750,000 available to 80% LTV Up to £1 million available to 75% LTV
		Max Applicants 2		Repayment	
Mortgage/Secured Arrears	0 in 18 months (No arrears balance in last 6 months)	Employed	Minimum of 6 months in current job and not in probation. Evidence of employment history is required	Capital & Interest; Interest Only	
			to cover the last 12 months	Property value	
			Must have been in their current business for a minimum of 12	Minimum	£70,000
Bankruptcy/IVA	Discharged > 6 years ago	Self-Employed	months and able to supply 1 year's trading accounts	Term	
Repossessions	None in last 6 years			Minimum	5 years
Debt Management Plan	Considered if satisfied over 12 month	ns ago		Maximum	35 years

### Pepper 12- Light

Suitable for clients that haven't had a Default in the last 12 months and who have never had a CCJ

#### LMR = 1.10%

	5 Year Fixed							
LTV	Initial Rate	Comp Fee*	Rental Calc. (140% x)	Initial Rate	Comp Fee*	Rental Calc. (140% x)	Reversion Rates (LMR +)	
70%	6.15%	£1,995/ £2,995	6.15%	6.10%	1.50%	6.10%	4.55%	
	ERC: 4%, 4%, 3%, 3%, 2%							
	Application fee = £135							
	*Completion Fee: For loans between £25,001 and £300,000 a completion fee of £1,995 applies. For loans between £300,001 and £700,000 a completion fee of £2,995 applies.							

Key Criteria						
Credit Criteria		Applicants		Loan Size		
CCJs	None	Age Minimum 21 years; Maximum 85 years (at end of term)		Minimum	£25,001	
Defaults	0 in 12 months	Min Income	£18,000 per application (no foreign currency income and rental income cannot be the principal income source. Rental income from the security property must also be excluded)	Maximum Up to £1 million available to 75% LTV		
Mortgage/Secured Arrears	0 in 12 months (No arrears balance in last 6 months)	Max Applicants	2	Repayment		
Unsecured Arrears	2 individual utility, communication or mail order account defaults up	Employed	Minimum of 6 months in current job and not in probation. Evidence of employment history is required to cover the last 12 months	Capital & Interest; Interest Only		
	to and including £150.00 each ignored			Property value		
Bankruptcy/IVA	Discharged of succession	Colf Employed	Must have been in their current business for a minimum of 12 months and able to supply 1 year's trading accounts	Minimum	£70,000	
	Discharged > 6 years ago	Self-Employed		Term		
Repossessions None in last 6 years			Minimum	5 years		
Debt Management Plan Considered if satisfied over 12 months ago				Maximum	35 years	

### Pepper 12

Suitable for clients that haven't had a CCJ or Default in the last 12 months

#### LMR = 1.10%

	5 Year Fixed						
LTV	Initial Rate	Comp Fee*	Rental Calc. (140% x)	Initial Rate	Comp Fee*	Rental Calc. (140% x)	Reversion Rates (LMR +)
70%	6.25%	£1,995/ £2,995	6.25%	6.20%	1.50%	6.20%	4.55%
	ERC: 4%, 4%, 3%, 3%, 2%						
	Application fee = £135						
	*Completion Fee: For loans between £25,001 and £300,000 a completion fee of £1,995 applies. For loans between £300,001 and £700,000 a completion fee of £2,995 applies.						

Key Criteria						
Credit Criteria		Applicants		Loan Size		
CCJs/Defaults	0 in 12 months	Age	Minimum 21 years; Maximum 85 years (at end of term)	Minimum	£25,001	
CCJ Value	No limit	Min Income	£18,000 per application (no foreign currency income and rental income cannot be the principal income source. Rental income from the security property must also be excluded)	Maximum	Up to £1 million available to 75% LTV	
Mortgage/Secured Arrears	0 in 12 months (No arrears balance in last 6 months)	Max Applicants	2	Repayment		
Unsecured Arrears	2 individual utility, communication or mail order account defaults up to and including £150.00 each	Employed	Minimum of 6 months in current job and not in probation. Evidence of employment history is required to cover the last 12 months	Capital & Interest; Interest Only		
	ignored			Property value		
Pankruntev/IVA	Discharged 6 4 years age	Colf Employed	Must have been in their current business for a minimum of 12 months and able to supply 1 year's trading accounts	Minimum	£70,000	
Bankruptcy/IVA	Discharged > 6 years ago	Self-Employed		Term		
Repossessions None in last 6 years			Minimum	5 years		
Debt Management Plan Considered if satisfied over 12 months ago				Maximum	35 years	